



DRAWER I CLAYTON, IN 46118 (317) 539-2024 (800) 531-6752
www.raystrash.com

April 12, 2013

Bob Rose
Wakefield Homeowners Association
37 & Smith Valley
Greenwood, IN
GoBucks1956@comcast.net

Dear Bob:

Ray's Trash Service would like to thank you for the opportunity to provide a proposal for the waste and recycling services at Wakefield Homeowners Association. Ray's Trash Service is a family owned business and has been in operation since 1965. Ray's provides residential, commercial, industrial and construction waste removal services. Our corporate office is located 3 ½ miles west of Plainfield on US 40. All billing, customer service, sales and dispatching are done at this facility. Also, at this location we have a fully staffed maintenance shop, paint shop, fabrication shop and welding shop.

Ray's is very committed to recycling. We do not own final disposal facilities and strive to divert as much waste as possible from going to a landfill, which helps reduce your disposal cost. This reduction is accomplished through the use of our five (5) recycling and transfer stations.

Reasons to Choose Ray's as your Trash Hauler:

- Ray's has many divisions to handle all of your hauling or waste needs
- Ray's is the #1 Recycling Company in Indiana - from Mulch to Shingles to Single Stream Recycling to Crushed Gravel
- Ray's picks up every holiday except Christmas Day and New Years Day so you won't have delays on holidays. You've probably seen us pick up on Thanksgiving! This can really be important if you have recycling pickup every other week.
- You'll ALWAYS get a live person when you call during regular business hours: M-F 8am-5pm and Sat 8am-12pm.
- When Ray's has picked up your neighborhood, ALL trash is gone, even items that other haulers leave behind.
- We will take bulk items, just let us know 24 hours in advance please.

- Ray's has given Central Indiana residents great service since 1965, and we are grateful for that!
- Ray's is a family owned local business. EVERY \$\$\$\$ spent with us stays local.
- Ray's provides jobs for over 500 people in Central Indiana and we continue to hire during challenging economic times.
- Ray's will offer at no additional charge, leaf pick up in fall (up to 20 bags) in addition to weekly trash during designated weeks.
- Our company motto says it all, "The ONLY Product We Have to Sell is SERVICE!"

Our proposal for you is as follows:

Individual invoicing to residents, billed quarterly

Residential curbside trash pickup one (1) day per week for 273 homes

Cost: \$9.50 per month per residence
\$28.50 per quarter

Residents may use bags (up to 10/wk), own containers, or Ray's will rent 96 gallon toter for \$3.00/quarter.

Residential curbside recycling pickup every other week for 273 homes

Cost: \$2.50 per month per residence
\$30.00/year

Price includes one (1) 18-gallon recycling bin per residence

Ray's will provide one (1) Document Destruction or "Shred Day" within the first year at no charge.

The above pricing is valid with 85% participation (232 homes). There are currently 29 Ray's customers in Wakefield HOA.

The current service day is Friday; however, that is subject to change should our routes change.

Again, let me thank you for your time and interest. Should you have any questions, please do not hesitate to call me at (317) 539-2024. I will be in touch in the next few days to follow up.

Sincerely,
Suzi Denton